

Mid and Back Office Solution for the Travel Industry Accelerate your workflow seamlessly













traviTec automates all processes in your mid and back office

How long do you need from enquiry to booking and invoicing?

How many different systems are you currently using in your workflow?

Good - if your systems "speak" to each other.

Better - if you operate with just one system.

Best - if you even save up to 80% time in accurate and complete workflow management.

With just one system.



At travelcenter.africa we view our mission in transforming the African travel industry with the best software technology enhancing business productivity with outstanding cost efficiency.

Integrating all major GDS into our mid and back office now gives you just one system that automates your complete workflow, delivers the most accurate data with just one click and pulverizes both auditing time and costs.

With traviTec your benefits immediately transform into growth and productivity

- saves up to 80% of time throughout the complete workflow
- seamlessly integrates all workflow processes into one system
- significantly reduces administration costs
- prevents fraud during all processes
- boosts additional sales with intelligent cross-selling solutions
- guarantees extensive software training and support
- guarantees the "smile-factor" with excellent price-performance ratio
- extensive software training and support
- high customer loyalty



traviTec - automation for all businesses in the travel business

ITC / Affiliates

A huge portion of the market sales is driven by you; the ITCs / affiliates!

ITC's are important but are challenged at the same time.

Bookings are mostly done calling the host agent via phone, which increases your admin workload and in turn host agent staff are not able to concentrate on their own customers as required.

Let's stop this!



Using our systems, ITC's / affiliates will use online booking tools for all major services, which is controlled by the assigned digital wallet.

Empowering affiliates with full IATA agent functionality not only enables a true visibility of pricing and commission, it also gives realtime bookable access to airlines, hotels, cars, both on mobile or on a web-based system.

Let's stay honest:

Most of you have opted out of the IATA credit card facility because you have no systems in place which is PCI DSS ready, with monster-effects on guarantees or insurance solutions. With traviTec you are ready for the future!

• IATA agents! Do you know what this means?

By using our system you are IATA-ready to accept Credit Cards, an increasingly used payment method!

• noncompliant travel agencies will be assisted to reach PCI DSS compliance status, enabling credit card payment for travel agency customers, through IATA



Implementing <u>fraviTec</u> Four phases from seed to harvest

Compare the implementation of traviTec with farming where nothing is left to chance.

1. Analysis - Seed

In the first phase we analyze your individual workflow to understand its logic for possible modifications in our software.

 Customization - Fertilization
Our software solution traviTec will be tailored to comply with your amendments.

3. Stress test - Taste test

All workflow processes are tested parallel with the customization phase to guarantee a faultless operation in your daily business.

4. Go live - Harvest

After training your staff and supplying you with all needed edutorials you have now entered the age of modern travel management.



Four weeks to total automation!



Our tariff - *smiles* Ask for the "all smiles" offer in 2021

travelcenter africa innovation + automation + growth travelcenter africa innovation + automation + growth travelcenter africa				
Our pricing list*				
Please direct all queries to				
travelcenter@travelcenter.africa We will revert as soon as possible				
Insert your last years revenue Your monthly fee				
£ 1000 000 00		*	165.00	
\$ 1.000.000,00		\$	165,00	
Revenue US\$ turnover / year				
From	То		% fee / month	
\$ -	\$ 999.999.00	\$	170,00	
\$ 1.000.000,00			0,01650%	
\$ 3.000.000,00			0,01600%	
\$ 5.000.000,00			0,01540%	
\$ 8.000.000,00			0,01500%	
\$ 10.000.000,00			0,01450%	
\$ 15.000.000,00 \$ 20.000.000,00			0,01380%	
\$ 20.000.000,00 \$ 30.000.000,00			0,01300%	
\$ 40.000.000,00			0,01100%	
\$ 60.000.000,00			0,01050%	
* The pricing list underlies tiered pricing				



Training and support

African. Personal. Local. 16/7

We fully understand the meaning and necessity of first-class support.

Behind every automated support you need a human being.

Therefore, it is essential for us to have dedicated staff promptly acknowledging requests and promptly handle them to your fullest satisfaction.



The good thing is:

Our software is very easy to understand and to use. We train your staff both personally and in webinars to get the best results in your mid and back end workflow.

We do not only offer our support during your normal working hours but have extended our support service to 16/7.



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